



*“Mastering yourself is true power.”*  
- Lau Tzu

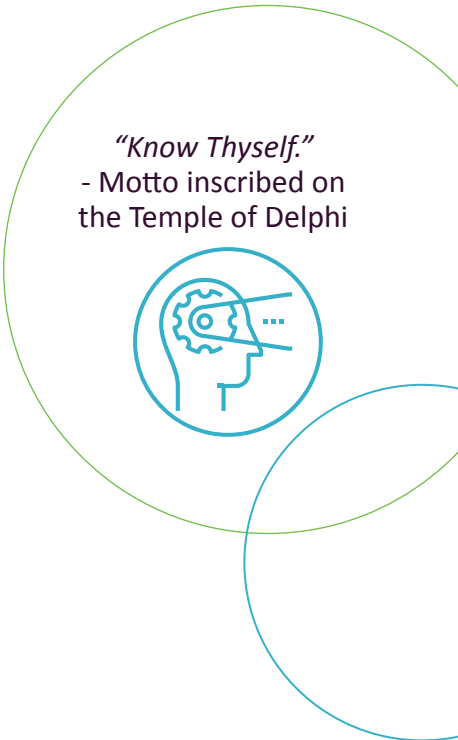
## Better Relationships through DISC

### COURSE OVERVIEW

There are people we “click” with and people we “clank” with. Relationships can be hard, but like air, they are necessary! Each of us has a primary behavior style that can make us click or clank with others. We increase productivity and engagement when we know how to get along with everyone in a way that brings out the best in each other. DISC gives us the roadmap to adapt, so we can create better relationships.

DISC represents the four behavioral styles in the general population and is a universal language for describing a person’s behavior and emotions. In this workshop, we’re going to examine behavioral preferences in ourselves and in others.

After completing a simple assessment, each individual will have their own personal behavioral profile. The result is an easy to understand report that provides a host of details regarding their natural tendencies (how they innately operate) and approach to work (how they respond to the demands of the environment). With this information, we can identify strengths, underlying causes of stress, and other behaviors in ourselves and others that can cause conflict or harmony.



 Customized with your real-world scenarios & designed to meet your desired outcomes.

# LEARNING OUTCOMES

Recognize potential strengths and blind spots

Understand the reasons behind others' behavior

Adapt to their style to create better relationships

Know how to recognize DISC "wiring" in others

Have a better understanding of personal DISC "wiring"

Exhibit personal accountability for their behavior

Utilize DISC language to create mutual understanding

# BUSINESS OUTCOMES



Re-energized and motivated team



Reduced conflict



Improved customer relationships



Improved collaboration and innovation

## WHO SHOULD ATTEND?

*Everyone. If you're a human, you and the people around you will benefit from your participation in this course!*

# PROGRAM FORMAT

One-day onsite instructor-led session that can be split into shorter sessions to accommodate schedules.

Live Remote Training options are also available.

Presented in a multi-media, fun, interactive manner with group exercises to engage participants.

Materials and job aids to support additional learning reinforcement.



Contact us to explore how we can meet your training goals!  
info@bonfiretraining.com / 800-888-4893

